

MARTIN ENTERPRISES IS A MEMBER OF:

DSS Success Team Committee
ESC Job Links Committee
Martin County Chamber of Commerce
Pitt County Chamber of Commerce
Martin County Committee of 100
Martin County Rotary
North Carolina Association of Rehabilitation Facilities (NCARF)

MARTIN ENTERPRISES IS CARF ACCREDITED FOR THE FOLLOWING SERVICES:

Supported Employment (SE)
Work Adjustment (WA)
Vocational Evaluation (VE)
Production Work
Adult Developmental Vocational Program (ADVP)
Community Living Facility Support (CLFS)
Innovations-I/DD Waiver
Psychosocial Rehabilitation Services (PSR)

CARF is a private not-for-profit national accreditation organization that promotes quality rehabilitation services.



MARTIN COUNTY RESIDENTIAL SERVICES, INC.

D/B/A MARTIN ENTERPRISES

P.O. Box 1042, Williamston, NC 27892
Tel: (252) 792-8251 ~ Fax (252) 792-5283
Website: <http://www.martinenterprises.org>

MISSION STATEMENT

To provide opportunities, training, and supports for individuals, to assist them in becoming as independent as possible at home, at work, and in the community.

**2018~2019
Annual Report**

Martin Enterprises

July '18—June '19



HTM Concepts, our for-profit company, was relocated from our warehouse on Highway 125 North in the Fall of 2018 to the Martin Enterprises building at 6003 West Main Street. A warehouse area was upfitted with new lighting, electrical and heat and air for the business. A Chamber of Commerce ribbon cutting and open house was held in October 2018.

The upfitted space also houses Martin Enterprises' packaging contract with Fastenal. Fastenal supplies Penco with hardware kits for their metal lockers.

HTM offers screen printing, embroidery, signage, awards, trophies and specialty items or, as we like to say, anything "personal!" The possibilities are endless.

Hours of operation for HTM are Monday through Friday 8AM until 4:30PM. For additional information call 252-789-0508 or visit the website



MARTIN ENTERPRISES, during fiscal year 2018-2019, operated an Adult Developmental Vocational Program, a Community Living Facility Support program, two group homes, a Vocational Rehabilitation Services program, an Innovations-I/DD Waiver program, and Psychosocial Rehabilitation Services.

BOARD OF DRECTORS:

- George C. Griffin III, President
- Gail Keel, Vice President ~ Hilda Bussell, Secretary/Finance Officer
- Susan D. Dunlow ~ Stephanie Irvine
- Bernadette Rodgers ~ Tommy W. Bowen
- Becky Edwards ~ Simon Griffin

NUMBERS SERVED:

Total clients served by Martin Enterprises	213
Adult Developmental Vocational Program (ADVP)	4
Innovations-I/DD Waiver	16
Group Home	12
Psychosocial Rehab (PSR)	8
Community Living Facility Support (CLFS)	21
Number of Referrals obtained from Vocational Rehabilitation	79
Transition Students from local high schools	17
Supplemental Evaluations	9
Vocational Evaluation (VE)	14
Work Adjustment (WA)	46
Long Term Support (LTS)	1
Supported Employment (SE)	24
Overall Referral Source Satisfaction Rating	98.25%
Number of Days from referral to entry	15
Average wage of participants in the VR program	\$7.84
Average wage of participants in Long Term Follow Along	\$8.02
Overall Employer Satisfaction Rating	100%
Overall Consumer Satisfaction Rating	98%

Throughout the **2018-2019** VR fiscal year **45 clients** were job ready after going through our program and placed on various jobs in the community. (31 WA and 14 SE). The following businesses/industries hired one or more of our clients during this time period: Perdue Farms, Holiday Inn, Empire Recycling, QSI, KFC, Manpower, Ann’s House of Nuts & Domtar via Mega Force Staffing Group, Bojangles, Hardees, Williamston Veterinarian Hospital, Williamston House, Hampton Arts via Executive Personnel, McDonald’s, Vintage Inn, Jimbo Jumbo’s, Iconic Marine Group, Sonic, Ribeyes, Hitch N Post, Roses, Wendy’s, and GameStop. We had **26 clients** that received WA/JC only and received major benefits.

PRODUCTION

PRODUCTION YEAR IN REVIEW:

During our 2018-2019 fiscal year, Martin Enterprises completed sub-contract work for several companies and sold recycled and baled corrugated material to Carolina Fibre of Greensboro. The following is a snapshot of the year:

Perdue	Padded poultry trays	6,605,850
Hampton Arts	Filled tubes of beads	214,082
Ann’s House of Nuts	Assembled and Packaged displays	1,244
Cardboard	Recycled and baled tons of cardboard	249.99
Fastenal	Assembled locker hardware kits	7,398

Martin Enterprises operates a recycling center for the collection and processing of corrugated materials. In addition to the obvious environmental benefits, this center provides local industries, businesses, and residents a considerable financial incentive to recycle corrugated material instead of depositing it into the county landfill.

REVENUES FOR THE FISCAL YEAR:

Revenues	
State and Federal Revenues	82%
Contract Sales	14%
County Appropriation	2%
Other unrestricted Allocations	2%