

**MARTIN ENTERPRISES IS A MEMBER OF:**

DSS Success Team Committee  
NC Works Partners  
Martin County Chamber of Commerce  
Pitt County Chamber of Commerce  
Martin County Committee of 100  
Martin County Rotary  
North Carolina Association of Rehabilitation Facilities (NCARF)  
NC Association for People Supporting Employment First (NCAPSE)  
Williamston Community Garden (WCG)  
Choanoke Area Development Association (CADA)

**MARTIN ENTERPRISES IS CARF ACCREDITED FOR THE FOLLOWING SERVICES:**

Supported Employment (SE)  
Work Adjustment (WA)  
Vocational Evaluation (VE)  
Production Work  
Community Living Facility Support (CLFS)  
Innovations-I/DD Waiver  
Psychosocial Rehabilitation Services (PSR)

**CARF is a private not-for-profit national accreditation organization that promotes quality rehabilitation services.**



**MARTIN COUNTY RESIDENTIAL SERVICES, INC.  
D/B/A MARTIN ENTERPRISES**  
P.O. Box 1042, Williamston, NC 27892  
Tel: (252) 792-8251 ~ Fax (252) 792-5283  
Website: <http://www.martinenterprises.org>

***MISSION STATEMENT***

To provide opportunities, training, and supports for individuals, to assist them in becoming as independent as possible at home, at work, and in the community.

# Martin Enterprises

July '20—June '21



HTM Concepts of Martin Enterprises is owned and operated by Martin Enterprises, a non-profit organization that provides services for people with disabilities. HTM helps to train some of Martin Enterprises' consumers for work in the community. HTM provides embroidery, screen printing, signage, and other customized promotional services. By doing business with HTM, customers are also supporting Martin Enterprises' efforts to improve the lives of the consumers being served. To place an order or to find out more about HTM, please call 252-789-0508 or visit the website at [www.htmconceptsofmartinenterprises.com](http://www.htmconceptsofmartinenterprises.com).

Annual Report 2020~2021



**MARTIN ENTERPRISES**, during fiscal year 2020-2021, operated an Adult Developmental Vocational Program, a Community Living Facility Support program, two group homes, a Vocational Rehabilitation Services program, an Innovations-I/DD Waiver program, and Psychosocial Rehabilitation Services.

**BOARD OF DRECTORS:**

George C. Griffin III, President

Gail Keel, Vice President ~ Hilda Bussell, Secretary/Finance Officer

Susan D. Dunlow ~ Stephanie Irvine

Bernadette Rodgers ~ Tommy W. Bowen

Becky Edwards ~ Simon Griffin

Larry Biggs

**NUMBERS SERVED**

|   |            |
|---|------------|
| Total clients served by Martin Enterprises                  | <b>191</b> |
| Adult Developmental Vocational Program (ADVP)               | 2          |
| Innovations-I/DD Waiver                                     | 17         |
| Group Home  | 12         |
| Psychosocial Rehab (PSR)                                    | 7          |
| Community Living Facility Support (CLFS)                    | 22         |
| Number of Referrals obtained from Vocational Rehabilitation | 50         |
| Transition Students from local high schools                 | 4          |
| Vocational Evaluation (VE)                                  | 7          |
| Work Adjustment (WA)  | 26         |
| Long Term Support (LTS)                                     | 5          |
| Supported Employment (SE)                                   | 17         |
| Overall Referral Source Satisfaction Rating                 | 100%       |
| Number of Days from referral to entry                       | 9.25       |
| Average wage of participants in the VR program              | \$9.13     |
| Average wage of participants in Long Term Follow Along      | \$9.53     |
| Overall Employer Satisfaction Rating                        | 100%       |
| Overall Consumer Satisfaction Rating                        | 100%       |

Throughout the **2020-2021** VR fiscal year **63 clients** were job ready after going through our program and placed on various jobs in the community (39 WA and 24 SE). The following businesses/industries hired one or more of our clients during this time period: Perdue Farms, Mega, Flagstone Foods, Speedway, Defender Sales, Chapel Tender Touch, Restoration Services, Fairfield Sales, KFC, Piggly Wiggly, Universal Leaves, Shamrock, Food Lion, ITW-Medical, Unicon, Porky's, Rose Acres Egg Farm, The Learning Center, and Brooks Construction, We had **4 clients** that received WA/JC only and received major benefits.

# PRODUCTION

**PRODUCTION YEAR IN REVIEW:**

During our 2020-2021 fiscal year, Martin Enterprises completed sub-contract work for several companies and sold recycled and baled corrugated material to Carolina Fibre of Greensboro. The following is a snapshot of the year:

|                     |                                      |           |
|---------------------|--------------------------------------|-----------|
| <b>Perdue</b>       | Padded poultry trays                 | 3,775,200 |
| <b>Hampton Arts</b> | Filled tubes of beads                | 99,584    |
| <b>Cardboard</b>    | Recycled and baled tons of cardboard | 317.26    |
| <b>Fastenal</b>     | Assembled locker hardware kits       | 4,868     |

Martin Enterprises operates a recycling center for the collection and processing of corrugated materials. In addition to the obvious environmental benefits, this center provides local industries, businesses, and residents a considerable financial incentive to recycle corrugated material instead of depositing it into the county landfill.

**REVENUES FOR THE FISCAL YEAR:**

| Revenues                       |     |
|--------------------------------|-----|
| State and Federal Revenues     | 83% |
| Contract Sales                 | 13% |
| County Appropriation           | 1%  |
| Other unrestricted Allocations | 3%  |